Appendix J

Rate Plan and Customer Data

Fresno MSA

Fresno MSA Limited Partnership

| Association 5 | ;0 + |
|---------------|-------------|
|---------------|-------------|

| 1 yr contract | Number of C | ustomers | Percentage of |
|---------------|-------------|-----------|-----------------|
| - | Retail | Wholesale | Total Customers |
| 1 | 989 | | |
| 1 | 990 | | |
| 1 | 991 | | |
| 1 | 992 | | |
| 1: | 993 | | |

| Free Min. Rates | Termina. Fee: retroactive rebilling at basic rates Retail Wholesale | | | | | | | | |
|--------------------------------|---------------------------------------------------------------------|----------|---------|----------------|----------|---------|--|--|--|
| | Peak | Off-Peak | Access | Peak | Off-Peak | Access | | | |
| | \$0.350 | \$0.190 | \$28.95 | \$0.270 | \$0.150 | \$22.41 | | | |
| \$/MOU 1989 1990 1991 | 60 | 120 | 480 | 60 | 120 | 480 | | | |
| 1 992 | 0.630 | 0.470 | 0.350 | 0. 49 0 | 0.370 | 0.270 | | | |
| 1 99 3 | 0.630 | 0.470 | 0.350 | 0. 49 0 | 0.370 | 0.270 | | | |

Executive

| 1 yr contract | Number of C | ustomers | Percentage of |
|---------------|-------------|-----------|-----------------|
| | Retail | Wholesale | Total Customers |
| | 1992 | | |

| Free M Rates | lin. | 180 Retail | Termina. Fee: | | ebilling at ba Wholesale | sic rates | |
|-----------------|------|-----------------|---------------------|-------------------|-----------------------------|---------------------|-------------------|
| | | Peak \$0.330 | Off-Peak \$0.190 | Access \$89.00 | Peak \$0.260 | Off-Peak \$0.160 | Access \$71.20 |
| \$/MOU | | 60 | 120 | 480 | 60 | 120 | 480 |
| | 1992 | 1.480 | 0.740 | 0.360 | 1.180 | 0.590 | 0.290 |
| | 1993 | 1.280 | 0.640 | 0.340 | 0.990 | 0.490 | 0.270 |

Appendix J

Rate Plan and Customer Data

Fresno MSA

Fresno MSA Limited Partnership

| Camil | |
|--------------|---|
| Paris | • |

1 yr contract

Number of Customers Retail Wholesale Percentage of Total Customers

1992

1993

| Free Mi Rates | in. | 5 Retail | Termina. Fee : | retroactive I | rebilling at ba Wholesale | sic rates | |
|------------------|------|-----------------|---------------------|-------------------|------------------------------|---------------------|-------------------|
| | | Peak \$0.750 | Off-Peak \$0.750 | Access \$14.95 | Peak \$0.600 | Off-Peak \$0.600 | Access \$12.46 |
| \$/MOU | | 60 | 120 | 480 | 60 | 120 | 480 |
| | 1992 | 0.920 | 0.830 | 0.770 | 0.750 | 0.670 | 0.610 |
| | 1993 | 0.920 | 0.830 | 0.770 | 0.750 | 0.670 | 0.610 |

Multi (4-10 lines)

1 yr contract

Number of Customers Retail Wholesale

Percentage of Total Customers

1992 1993

| Free M | lin. | 5 | Termina. Fee: retroactive rebilling at basic rates | | | | | |
|--------|------|---------|----------------------------------------------------|---------|-----------|----------|---------|--|
| Rates | | Retail | | 1 | Wholesale | | | |
| | | Peak | Off-Peak | Access | Peak | Off-Peak | Access | |
| | | \$0.350 | \$0.350 | \$25.00 | \$0.334 | \$0.334 | \$23.81 | |
| \$/MOU | | 60 | 120 | 480 | 60 | 120 | 480 | |
| | 1992 | 0.730 | 0.520 | 0.370 | 0.720 | 0.520 | 0.370 | |
| | 1993 | 0.730 | 0.520 | 0.370 | 0.720 | 0.520 | 0.370 | |

Security

1 yr contract

Number of Customers
Retail Wholesale

Percentage of Total Customers

| Free Mi Rates | in. | 5 Retail | Termina. Fee: | retroactive r | ebilling at ba Wholesale | sic rates | |
|------------------|--------------|-----------------|---------------------|-------------------------|-----------------------------|---------------------|-------------------------|
| | | Peak \$0.750 | Off-Peak \$0.750 | Access \$19.95 | Peak \$0.580 | Off-Peak \$0.580 | Access \$15.95 |
| \$/MOU | | 60 | 120 | 480 | 60 | 120 | 480 |
| | 1992 1993 | 0.870 0.970 | 0.910 0.850 | 0. 94 0 0.770 | 0. 94 0 0.760 | 0.840 0.660 | 0. 76 0 0.590 |

Appendix J

Rate Plan and Customer Data

Fresno MSA

Fresno MSA Limited Partnership

VIP

1 yr contract

Number of Customers

Retail

Wholesale

Percentage of Total Customers

1992

| Free Min. Rates | 400 Retail | Termina. Fee : | retroactive i | rebilling at ba Wholesale | sic rates | |
|--------------------|-----------------|---------------------|--------------------|------------------------------|---------------------|--------------------|
| | Peak \$0.290 | Off-Peak \$0.290 | Access \$149.00 | Peak \$0.230 | Off-Peak \$0.230 | Access \$119.20 |
| \$/MOU | 60 | 120 | 480 | 60 | 120 | 480 |
| 1992 | 2.230 | 1.110 | 0.310 | 1.980 | 0.990 | 0.270 |
| 1993 | 2.230 | 1.110 | 0.310 | 1.720 | 0.860 | 0.240 |

Appendix J

Rate Plan and Customer Data

Santa Barbara MSA

| Santa Barbara C | Zeliula | r Systems | , Ltd. | | | | |
|-----------------|----------------|-------------|----------------|----------|----------------------------|-----------|---------|
| | | Tot. No. Co | ustomers | | Growth Rat | e | |
| | | Retail | Wholesale | Total | Retail | Wholesale | |
| 1 | 989 | | | | | | |
| 1 | 990 | | | | | | |
| 1 | 991 | | | | | | |
| 1 | 992 | | | | | | |
| 1 | 993 | | | | | | |
| | | | | | _ | | |
| Basic | N | umber of C | | | Percentage | | |
| | | Retail | Wholesale | | Total Custo | mers | |
| | 989 | | | | | | |
| | 990 | | | | | | |
| | 991 | | | | | | |
| | 992 993 | | | | | | |
| Basic Plan 1 | 993 | | | | | | |
| Free Min | | | Termina. Fee | \$0.00 | | | |
| Rates | | Retail | Terrimia. 1 ee | φυ.συ | Wholesale | | |
| rates | | Peak | Off-Peak | Access | Peak | Off-Peak | Access |
| | | 1 Car | On Tour | 7.00000 | 7 0041 | On roun | , 20000 |
| | | | | | | | |
| \$/MOU | | 60 | 120 | 480 | 60 | 120 | 480 |
| 1: | 989 | 1.150 | 0.775 | 0.494 | 0.836 | 0.582 | 0.392 |
| 1: | 990 | 1.150 | 0.775 | 0.494 | 0.836 | 0.582 | 0.392 |
| 19 | 991 | 1.150 | 0.775 | 0.494 | 0.836 | 0.582 | 0.392 |
| 19 | 992 | 1.150 | 0.775 | 0.494 | 0.836 | 0.582 | 0.392 |
| 1! | 993 | 1.150 | 0.775 | 0.494 | 0.836 | 0.582 | 0,392 |
| | | | | | | | |
| D!- DI - 0 | | | | | | | |
| Basic Plan 2 | A Is | umber of C | | | Domontoco | of | |
| | 140 | Retail | Wholesale | | Percentage Total Custor | | |
| 16 | 990 | Песан | WINDESdie | | TOtal Ouston | IIC13 | |
| | 991 | | | | | | |
| | 992 | | | | | | |
| | 993 | | | | | | |
| 1. | 330 | | | | | | |
| Free Min. | _ | 0 | Termina. Fee | \$0.00 | | | |
| Rates | | Retail | | V | Wholesale | | |
| | | Peak | Off-Peak | Access | Peak | Off-Peak | Access |
| | | \$0.900 | \$0.200 | \$25.00 | | | |
| | | | | | | | |
| \$/MOU | | 60 | 120 | 480 | 60 | 120 | 480 |
| | 989 | 1.177 | 0.968 | 0.812 | | | |
| | 990 | 1.177 | 0.968 | 0.812 | | | |
| | 991 | 1.177 | 0.968 | 0.812 | | | |
| | 992 | 1.177 | 0.968 | 0.812 | | | |
| 19 | 993 | 1.177 | 0.968 | 0.812 | | | |
| | | | | | | | |

Appendix J

Rate Plan and Customer Data

Santa Barbara MSA

Santa Barbara Cellular Systems, Ltd.

| Standard Plan 1 Yr Contract | Alternation of C | · | | Domontoss | af · | |
|-----------------------------|-----------------------|-----------------------------------------|-------------------|---------------------------|----------|----------------|
| 1 11 Contract | Number of C Retail | wstomers Wholesale | | Percentage Total Custo | | |
| 1989 | | Wildsale | | Total Odsto | iicis | |
| 1990 | | | | | | |
| 1991 | | | | | | |
| 1992 | | | | | | |
| 1993 | } | | | | | |
| Free Min. | 150 | Termina. Fee | \$100.00 | | | |
| Rates | Retail | | • | Wholesale | | |
| | Peak | Off-Peak | Access | Peak | Off-Peak | Access |
| | \$0.400 | \$0.400 | \$99.9 5 | \$0.320 | \$0.320 | \$72.96 |
| \$/M OU | 60 | 120 | 480 | 60 | 120 | 480 |
| 1989 | | | | | | |
| 1990 | | | | | | |
| 1991 | 1. 66 6 | 0.833 | 0.483 | 1.216 | 0.608 | 0.372 |
| 1992 | | 0.833 | 0.483 | 1.216 | 0.608 | 0.372 |
| 1993 | 1.666 | 0.833 | 0.483 | 1.216 | 0.608 | 0.372 |
| Nite Owl Plan | | | | | | |
| THE OWN HOLD | Number of C | ustomers | | Percentage | of | |
| | Retail | Wholesale | | Total Custo | | |
| 1992 | | *************************************** | | | | |
| 1993 | | | | | | |
| Free Min. | 25 | Termina. Fee | \$0.00 | | | |
| Rates | Retail | | | Wholesale | | |
| | Peak | Off-Peak | Access \$39.95 | Peak | Off-Peak | Access |
| \$/MOU | 60 | 120 | 480 | 60 | 120 | 480 |
| 1992 | 1.109 | 0.935 | 0.804 | 0.854 | 0.731 | 0.639 |
| 1993 | 1.019 | 0.935 | 0.804 | 0.854 | 0.731 | 0.639 |

Appendix J

Rate Plan and Customer Data

Santa Barbara MSA

Santa Barbara Cellular Systems, Ltd.

1993

| | | | , | | | | |
|------------------------|--------------|-----------------------|-----------------------------------------|----------------------------------|--------------|-----------|--------|
| Low User Plan | | | | | | | |
| D | | Number of C | | Percentage of | | | |
| Promo | 1002 | Retail | Wholesale | | Total Custo | mers | |
| | 1992 1993 | | | | | | |
| | 1000 | | | | | | |
| Free N | Min. | 75 | Termina. Fee | \$0.00 | | | |
| Rates | | Retail | | | Wholesale | | _ |
| | | Peak | Off-Peak | Access | Peak | Off-Peak | Access |
| | | | | \$69.9 5 | | | |
| \$/MOU | | 60 | 120 | 480 | 60 | 120 | 480 |
| 4, | 1992 | 1.166 | 0.740 | 0.500 | 0.874 | 0.563 | 0.393 |
| | 1993 | 1.166 | 0.740 | 0.500 | 0.874 | 0.563 | 0.393 |
| | | | | | | | |
| | | | | | | | |
| Prem. Plan | • | Nh implement of C | | | Damasatasa | -£ | |
| 1 yr contract Promo | 1 | Number of C Retail | ustomers Wholesale | Percentage of Total Customers | | | |
| 110110 | 1991 | retail | WINGSOLD | | TOTAL OUSCO | 111013 | |
| | 1992 | | | | | | |
| | 1993 | | | | | | |
| _ | | | _ | | | | |
| Free M | 1in. | | Termina. Fee | \$200.00 | | | |
| Rates | | Retail | Off Dools | A | Wholesale | Off Book | Access |
| | | Peak | Off-Peak | Access \$149.95 | Peak | Off-Peak | Access |
| | | | | \$149.90 | | | |
| \$/MOU | | 60 | 120 | 480 | 60 | 120 | 480 |
| | 1991 | 2.499 | 1.250 | 0.455 | 1.882 | 0.941 | 0.344 |
| | 1992 | 2.499 | 1.250 | 0.455 | 1.882 | 0.941 | 0.344 |
| | 1993 | 2.499 | 1.250 | 0.455 | 1.882 | 0.941 | 0.344 |
| Low User PLar | _ | | | | | | |
| 1 yr contract | | Number of Cu | ietomore | | Percentage | of | |
| i yi contiact | • | Retail | Wholesale | | Total Custor | | |
| | 1992 | | *************************************** | | | | |
| | 1993 | | | | | | |
| France 94 | lim. | 76 | Tamaine 5 | #75.00 | | | |
| Free M Rates | urt. | 75 Retail | Termina. Fee | \$75.00 | Wholesale | | |
| nates | | Peak | Off-Peak | Access | Peak | Off-Peak | Access |
| | | reak | OII-FEAR | \$69.95 | L car | OII—I-Gar | MOCOO |
| | | | | 7.0.00 | | | |
| \$/MOU | | 60 | 120 | 480 | 60 | 120 | 480 |
| | 1992 | | | | | | |

1.166 0.740 0.500 0.874 0.563

0.393

Appendix J

Rate Plan and Customer Data

Santa Barbara MSA

Santa Barbara Cellular Systems, Ltd.

| Nite | Owl |
|------|------------|
| ITRU | UWI |

1 yr contract

Number of Customers Retail

Wholesale

Percentage of **Total Customers**

1992

1993

| Free M Rates | lin . | 25 Retail Peak | Termina. Fee Off-Peak | \$50.00 Access \$39.95 | Wholesale Peak | Off-Peak | Access |
|-----------------|--------------|----------------------|--------------------------|------------------------------|-------------------|----------|--------|
| \$/MOU | 1992 | 60 | 120 | 480 | 60 | 120 | 480 |
| | 1993 | 1.109 | 0.935 | 0.804 | 0.854 | 0.731 | 0.639 |

Standard Plan

1 yr contract

Number of Customers Wholesale Retail

Percentage of **Total Customers**

1991 1992

| Free Min. | • | Termina. Fee | | | | |
|----------------|----------------|--------------|--------|-------------------|----------|--------|
| Rates | Retail Peak | Off-Peak | Access | Wholesale Peak | Off-Peak | Access |
| \$/MOU 1991 | 60 | 120 | 480 | 60 | 120 | 480 |
| 1992 1993 | 1.666 | 0.833 | 0.483 | 1.216 | 0.608 | 0.372 |

Appendix J

Rate Plan and Customer Data

Santa Barbara MSA

| Tot. No. Customers Retail Wholesale Total Retail Wholesale Total Retail Wholesale Retail Wholesale Retail Wholesale Retail Retail Wholesale Retail | GTE Mobilnet San | ta Barbara Li | P | | | | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|---------------|-----------------------------------------|----------|-------------|-----------|--------|
| 1989 1990 1991 1992 1993 | | | | | Growth Rat | e | |
| 1990 1991 1992 1993 | | Retail | Wholesale | Total | Retail | Wholesale | |
| 1991 1993 1993 1994 1995 1996 1996 1996 1996 1997 1998 1996 1996 1996 1996 1996 1996 1996 1997 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 1998 | 198 | 9 | | | | | |
| 1992 1993 1990 1990 1990 1.150 0.780 0.490 0.810 0.570 0.390 1992 1.150 0.780 0.490 0.810 0.570 0.390 1992 1.993 1.150 0.780 0.490 0.810 0.570 0.390 1992 1.993 1.150 0.780 0.490 0.810 0.570 0.390 1.150 0.780 0.490 0.810 0.570 0.390 1.991 1.150 0.780 0.490 0.810 0.570 0.390 1.992 1.150 0.780 0.490 0.810 0.570 0.390 1.992 1.150 0.780 0.490 0.810 0.570 0.390 1.150 0.780 0.490 0.810 0.570 0.390 1.150 0.780 0.490 0.810 0.570 0.390 1.150 0.780 0.490 0.810 0.570 0.390 1.150 0.780 0.490 0.810 0.570 0.390 1.150 0.780 0.490 0.810 0.570 0.390 1.150 0.780 0.490 0.810 0.570 0.390 1.150 0.780 0.490 0.810 0.570 0.390 1.150 0.780 0.490 0.810 0.570 0.390 1.150 0.780 0.490 0.810 0.570 0.390 1.150 0.780 0.490 0.810 0.570 0.390 1.150 0.780 0.490 0.810 0.570 0.390 1.150 0.570 0.390 1.150 0.570 0.390 1.150 0.570 0.390 1.150 0.570 0.390 1.150 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.570 0.5 | 199 | 0 | | | | | |
| 1992 1993 1990 1990 1990 1,150 0,780 0,490 0,810 0,570 0,390 1991 1,150 0,780 0,490 0,810 0,570 0,390 1991 1,150 0,780 0,490 0,810 0,570 0,390 1992 1,150 0,780 0,490 0,810 0,570 0,390 1,993 1,150 0,780 0,490 0,810 0,570 0,390 1,150 0,780 0,490 0,810 0,570 0,390 1,150 0,780 0,490 0,810 0,570 0,390 1,150 0,780 0,490 0,810 0,570 0,390 1,150 0,780 0,490 0,810 0,570 0,390 1,150 0,780 0,490 0,810 0,570 0,390 1,150 0,780 0,490 0,810 0,570 0,390 1,150 0,780 0,490 0,810 0,570 0,390 1,150 0,780 0,490 0,810 0,570 0,390 1,150 0,780 0,490 0,810 0,570 0,390 1,150 0,780 0,490 0,810 0,570 0,390 1,150 0,780 0,490 0,810 0,570 0,390 1,150 0,780 0,490 0,810 0,570 0,390 1,150 0,570 0,540 0,390 1,150 0,570 0,540 0,390 1,150 1,150 0,730 0,480 0,750 0,540 0,390 1,150 0,730 0,480 0,750 0,540 0,390 1,150 0,730 0,480 0,750 0,540 0,390 1,150 0,730 0,480 0,750 0,540 0,390 1,150 0,730 0,480 0,750 0,540 0,390 1,150 0,730 0,480 0,750 0,540 0,390 1,150 0,730 0,480 0,750 0,540 0,390 1,150 0,730 0,480 0,750 0,540 0,390 1,150 0,730 0,480 0,750 0,540 0,390 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,150 1,1 | 199 | 11 | | | | | |
| Basic Number of Customers Percentage of Total Customers | | | | | | | |
| Basic Number of Customers Retail Wholesale Percentage of Total Customers 1989 1990 1991 1992 1993 Peak Off—Peak Access Off—Peak Access Peak Off—Peak Access Off—Peak Off—Pe | | | | | | | |
| Retail Wholesale Total Customers | | _ | | | | | |
| 1989 1990 1991 1992 1993 | Basic | | | | | | |
| 1990 1991 1992 1993 | | | Wholesale | | Total Custo | mers | |
| 1991 1992 1993 | | | | | | | |
| 1992 1993 | | | | | | | |
| Free Min. Retail Peak Off-Peak Access Peak Off-Peak Access | | | | | | | |
| Free Min. Rates Peak Off-Peak Access | | | | | | | |
| Rates Retail Peak Off-Peak Access Peak Off-Peak Access | 199 | 3 | | | | | |
| Rates Retail Peak Off-Peak Access Peak Off-Peak Access | Free Min | | Termina Fee | \$0.00 | | | |
| Peak Off-Peak Access Peak Off-Peak Access | | Retail | 101111111111111111111111111111111111111 | 40.00 | Wholesale | | |
| \$/MOU 60 120 480 60 120 480 1989 1.150 0.780 0.490 0.810 0.570 0.390 1990 1.150 0.780 0.490 0.810 0.570 0.390 1991 1.150 0.780 0.490 0.810 0.570 0.390 1992 1.150 0.780 0.490 0.810 0.570 0.390 1993 1.150 0.780 0.490 0.810 0.570 0.390 1993 1.150 0.780 0.490 0.810 0.570 0.390 Basic Contract 1 yr contract Number of Customers Retail Wholesale Free Min. Rates Retail Peak Off—Peak Access \$/MOU 60 120 480 60 120 480 1989 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1992 1.060 0.730 0.480 0.750 0.540 0.390 | | | Off-Peak | Access | | Off-Peak | Access |
| 1989 | | | | , 40000 | | | |
| 1989 | \$/MOU | 60 | 120 | 480 | 60 | 120 | 480 |
| 1991 | 198 | 9 1.150 | 0.780 | 0.490 | 0.810 | 0.570 | 0.390 |
| 1991 1.150 0.780 0.490 0.810 0.570 0.390 1992 1.150 0.780 0.490 0.810 0.570 0.390 1993 1.150 0.780 0.490 0.810 0.570 0.390 Basic Contract | 199 | 0 1.150 | 0.780 | 0.490 | 0.810 | 0.570 | 0.390 |
| 1992 1.150 0.780 0.490 0.810 0.570 0.390 | | | | | | | 0.390 |
| 1993 1.150 0.780 0.490 0.810 0.570 0.390 | | | | | | 0.570 | 0.390 |
| Percentage of Total Customers Percentage of Total Customers Percentage of Total Customers | | | | | | | 0.390 |
| 1 yr contract Number of Customers Percentage of Total Customers 1989 1990 1991 1992 1993 Free Min. Termina. Fee \$200.00 Rates Peak Off—Peak Access Peak Off—Peak Access \$/MOU 60 120 480 60 120 480 1989 1.060 0.730 0.480 0.750 0.540 0.390 1990 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1992 1.060 0.730 0.480 0.750 0.540 0.390 | | | | | | | |
| Retail Wholesale Total Customers 1989 1990 1991 1992 1993 Free Min. Termina. Fee \$200.00 Rates Retail Peak Off-Peak Access Peak Off-Peak Access \$ MOU | | | | | | | |
| 1989 1990 1991 1992 1993 Free Min. Termina. Fee \$200.00 Rates Retail Wholesale Peak Off-Peak Access Peak Off-Peak Access \$/MOU 60 120 480 60 120 480 1989 1.060 0.730 0.480 0.750 0.540 0.390 1990 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1992 1.060 0.730 0.480 0.750 0.540 0.390 | 1 yr contract | Number of C | | | | | |
| \$\frac{1990}{1991}\$ \$\frac{1992}{1993}\$ Free Min. | | | Wholesale | | Total Custo | mers | |
| 1991 1992 1993 | | _ | | | | | |
| 1992 1993 Free Min. Termina. Fee \$200.00 Rates Retail Wholesale Peak Off—Peak Access Peak Off—Peak Access \$/MOU 60 120 480 60 120 480 1989 1.060 0.730 0.480 0.750 0.540 0.390 1990 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1992 1.060 0.730 0.480 0.750 0.540 0.390 | | = | | | | | |
| Free Min. Termina. Fee \$200.00 Rates Retail Wholesale Peak Off-Peak Access Peak Off-Peak Access \$/MOU 60 120 480 60 120 480 1989 1.060 0.730 0.480 0.750 0.540 0.390 1990 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1992 1.060 0.730 0.480 0.750 0.540 0.390 | = | - | | | | | |
| Free Min. Rates Retail Peak Off—Peak Access Peak Off—Peak Access Peak Off—Peak Access \$/MOU 60 120 480 60 120 480 1989 1.060 0.730 0.480 0.750 0.540 0.390 1990 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1992 1.060 0.730 0.480 0.750 0.540 0.390 | | | | | | | |
| Rates Retail Wholesale Peak Off-Peak Access Peak Off-Peak Access Peak Off-Peak Access | 199: | 3 | | | | | |
| Rates Retail Wholesale Peak Off-Peak Access Peak Off-Peak Access Peak Off-Peak Access | Free Min | | Termina Fee | \$200.00 | | | |
| \$/MOU 60 120 480 60 120 480 1989 1.060 0.730 0.480 0.750 0.540 0.390 1990 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1992 1.060 0.730 0.480 0.750 0.540 0.390 | | Potail | rommia. r oc | φ200.00 | Wholesale | | |
| \$/MOU 60 120 480 60 120 480 1989 1.060 0.730 0.480 0.750 0.540 0.390 1990 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1992 1.060 0.730 0.480 0.750 0.540 0.390 | Tacos | | Off_Book | Access | | OffPoak | Accass |
| 1989 1.060 0.730 0.480 0.750 0.540 0.390 1990 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1992 1.060 0.730 0.480 0.750 0.540 0.390 | | reak | OII-reak | Access | reak | OII—Feak | Access |
| 1989 1.060 0.730 0.480 0.750 0.540 0.390 1990 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1992 1.060 0.730 0.480 0.750 0.540 0.390 | \$/MOU | ബ | 120 | 48∩ | 60 | 120 | 480 |
| 1990 1.060 0.730 0.480 0.750 0.540 0.390 1991 1.060 0.730 0.480 0.750 0.540 0.390 1992 1.060 0.730 0.480 0.750 0.540 0.390 | | | | | | | |
| 1991 1.060 0.730 0.480 0.750 0.540 0.390 1992 1.060 0.730 0.480 0.750 0.540 0.390 | | | | | | | |
| 1992 1.060 0.730 0.480 0.750 0.540 0.390 | | | | | | | |
| | | | | | | | |
| | | | | | | | |

Appendix J

Rate Plan and Customer Data

Santa Barbara MSA

GTE Mobilnet Santa Barbara LP

| Personal Comm. | | | | | | | | | |
|------------------|---------------------|-----------------|----------|-----------------|----------|--------|--|--|--|
| 1 yr contract | Number of Customers | | | Percentage of | | | | | |
| 100 | Retail | Wholesale | | Total Custo | mers | | | | |
| 1989 | | | | | | | | | |
| 1990 | | | | | | | | | |
| 199 ⁻ | | | | | | | | | |
| 1992 | | | | | | | | | |
| 1993 | 5 | | | | | | | | |
| Free Min. | | Termina. Fee | \$170.00 | | | | | | |
| Rates | Retail | | • | Wholesale | | | | | |
| | Peak | Off-Peak | Access | Peak | Off-Peak | Access | | | |
| \$/MOU | 60 | 120 | 480 | 60 | 120 | 480 | | | |
| 1989 | 1.130 | | 0.810 | 0.860 | 0.730 | 0.640 | | | |
| 1990 | 1.130 | | 0.810 | 0.860 | 0.730 | 0.640 | | | |
| 1991 | 1.130 | | 0.810 | 0.860 | 0.730 | 0.640 | | | |
| 1992 | | | 0.810 | 0.860 | 0.730 | 0.640 | | | |
| 1993 | 1.130 | | 0.810 | 0.860 | 0.730 | 0.640 | | | |
| Convenience | | | | | | | | | |
| 1 yr contract | Number of C | Customers | | Percentage | of | | | | |
| · y. commune | Retail | Wholesale 3 yrs | contract | Total Customers | | | | | |

| 1 yr contract | Number of (| Cu st omers | | Percentage of | | |
|-------------------|-----------------------|--------------------------|--------------------|-------------------|----------|--------|
| | Retail 992 993 | Wholesale 3 yrs contract | | Total Customers | | |
| Free Min Rates | | Termina. Fee Off-Peak | \$200.00 Access | Wholesale Peak | Off-Peak | Access |
| \$/MOU 1 | 60 992 | 120 | 480 | 60 | 120 | 480 |

0.960

0.800

0.880

0.740

0.640

1.170

Appendix J

Rate Plan and Customer Data

Santa Barbara MSA

GTE Mobilnet Santa Barbara LP

| | Acc. Numbe Ref 1992 1993 | r of Customers | Free Mnts le | Percentage Total Custo | | |
|-------------------|--------------------------------------------|--------------------------------|---------------------|---------------------------|----------|--------|
| Free Mir | n. | Termina. Fo | e \$200.00 | | | |
| Rates | Ret 1 | tail Peak OffPea | ak Access | Wholesale Peak | Off-Peak | Access |
| \$/MOU | 1992 | 60 12 | 20 480 | 60 | 120 | 480 |
| | | .030 0.72 | 0.480 | 0.760 | 0.540 | 0.370 |
| | Numbe Ret 1992 1993 | r of Customers tail Wholesa | le | Percentage Total Custo | | |
| Free Min Rates | n. Ret | Termina. Fe | e \$20 0.00 | Wholesale | | |
| nales | | Peak Off-Pea | ak Access | Peak | Off-Peak | Access |
| \$/MOU | 992 | 60 12 | 0 480 | 60 | 120 | 480 |
| | | .750 1.63 | 0 1.530 | 1.370 | 1.290 | 1.220 |
| Saver | | | | | | |
| 1 yr contract | Number Ret 992 993 | r of Customers ail Wholesa | le | Percentage Total Custo | | |
| Free Min | | Termina. Fe | e \$20 0.00 | 14/h-1!- | | |
| Rates | Piet: F | ali Peak OffPea | k Access \$75.95 | Wholesale Peak | Off-Peak | Access |
| \$/MOU | | 60 12 | 0 480 | 60 | 120 | 480 |
| | 992 993 1. | .270 0.70 | 0 0.470 | 0.910 | 0.510 | 0.360 |

Appendix J

Rate Plan and Customer Data

Santa Barbara MSA

\$/MOU

1992 1993 60

3.170

GTE Mobilnet Santa Barbara LP

| Prestige 1 yr contract | N 1992 1993 | umber of Ci Retail | ustomers Wholesale | | Percentage Total Custo | | |
|---------------------------|--------------------|-----------------------|-----------------------|--------------------|---------------------------|----------|--------|
| Free M | in. | | Termina. Fee | \$200.00 | | | |
| Rates | | Retail Peak | Off-Peak | Access \$134.95 | Wholesale Peak | OffPeak | Access |
| \$/MOU | 4000 | 60 | 120 | 480 | 60 | 120 | 480 |
| | 1992 1993 | 2.250 | 1.120 | 0.460 | 1.620 | 0.810 | 0.280 |
| Elite 1 yr contract | Ne 1992 1993 | umber of Cu Retail | ustomers Wholesale | | Percentage Total Custo | | |
| Free M | in. | | Termina. Fee | \$200.00 | Malanda | | |
| Rates | | Retail Peak | Off-Peak | Access \$189.95 | Wholesale Peak | Off-Peak | Access |

120

1.580

480

0.400

120

1.140

60

2.280

480

0.280

Appendix J

Rate Plan and Customer Data

Percentage of

Percentage of

Santa Barbara MSA

GTE Mobilnet Santa Barbara LP

Non-contractual Plans

Personal Communication Plan

Number of Customers

Number of Customers

| | Retail | Wholesale | | Total Custo | mers | |
|---------------|--------|--------------|-------------------|-------------|----------|--------|
| 1 98 9 | | | | | | |
| 1990 | | | | | | |
| 1991 | | | | | | |
| 1992 | | | | | | |
| 1993 | | | | | | |
| Free Min. | | Termina. Fee | \$0.00 | | | |
| Rates | Retail | | | Wholesale | | |
| | Peak | Off-Peak | Access \$25.00 | Peak | Off-Peak | Access |
| \$/MOU | 60 | 120 | 480 | 60 | 120 | 480 |
| 1 98 9 | 1.180 | 0.970 | 0.810 | 0.890 | 0.750 | 0.640 |
| 1990 | 1.180 | 0.970 | 0.810 | 0.890 | 0.750 | 0.640 |
| 1991 | 1.180 | 0.970 | 0.810 | 0.890 | 0.750 | 0.640 |
| 1992 | 1.180 | 0.970 | 0.810 | 0.890 | 0.750 | 0.640 |
| 1993 | 1.180 | 0.970 | 0.810 | 0.890 | 0.750 | 0.640 |
| | | | | | | |

Moderate Users

| | 1.44 | dilibel of ou | 3011613 | i ciccinage oi | | | | |
|--------|------|---------------|--------------|-------------------|--------------------|----------|--------|--|
| | | Retail | Wholesale | | Total Custo | mers | | |
| | 1991 | | | | | | | |
| | 1992 | | | | | | | |
| | 1993 | | | | | | | |
| Free M | 1in. | • | Termina. Fee | \$0.00 | | | | |
| Rates | | Retail | | | Wholesale | | | |
| | | Peak | Off-Peak | Access \$90.00 | Peak | Off-Peak | Access | |
| \$/MOU | 1992 | 60 | 120 | 480 | 60 | 120 | 480 | |
| | 1993 | 1.500 | 0.750 | 0.480 | 0.470 | 0.240 | 0.290 | |

Appendix J

Rate Plan and Customer Data

Santa Barbara MSA

GTE Mobilnet Santa Barbara LP

Frequent Users

| | Number of C | u st omers | Percentage of | | | | |
|-----------|-------------|-------------------|---------------|-------------|----------|--------|--|
| | Retail | Wholesale | | Total Custo | mers | | |
| 1990 |) | | | | | | |
| 1991 | | | | | | | |
| 1992 | • | | | | | | |
| 1993 | | | | | | | |
| 1000 | | | | | | | |
| Free Min. | | Termina. Fee | \$0.00 | | | | |
| Rates | Retail | | • | Wholesale | | | |
| | Peak | Off-Peak | Access | Peak | Off-Peak | Access | |
| | | | \$175.00 | | | | |
| \$/MOU | 60 | 120 | 480 | 60 | 120 | 480 | |
| 1991 | | 1.460 | 0.460 | 2.130 | 1.060 | 0.340 | |
| | | | | | | | |
| 1992 | | 1.460 | 0.460 | 2.130 | 1.060 | 0.340 | |
| 1993 | 2.920 | 1.460 | 0.460 | 2.130 | 1.060 | 0.340 | |
| | | | | | | | |

Appendix J

Rate Plan and Customer Data

RSA 2

| 1: 1: 1: | Tot. No. C Retail 989 990 991 992 | customers Wholesale | Total | Growth Rat Retail | e Wholesale | |
|----------------------|----------------------------------------------------------|------------------------|--------------|----------------------------|----------------|----------|
| Basic 19 | 993 Number of 0 Retail 989 990 991 992 | Customers Wholesale | | Percentage Total Custo | of mers | |
| Free Min. Rates | Retail | Termina. Fee | \$0.00 | Wholesale | O# Deal | A |
| | Peak | Off-Peak | Access | Peak | Off-Peak | Access |
| 19 19 | 60 989 990 991 992 | 120 | 480 | 60 | 120 | 480 |
| | 993 0.810 | 0.560 | 0.373 | | | |
| 19 19 19 19 | Number of C Retail 189 190 191 192 | Customers Wholesale | | Percentage Total Custor | | |
| Free Min. Rates | Retail | Termina. Fee | \$29.95 / mo | . remaining Wholesale | | |
| 1.511.5 | Peak | Off-Peak | Access | Peak | OffPeak | Access |
| 19 19 | 60 89 90 91 92 | 120 | 480 | 60 | 120 | 480 |
| | 93 0.681 | 0.523 | 0.404 | | | |

Appendix J

Rate Plan and Customer Data

RSA 2

Cal. RSA #2, Inc.

1992

1993

Govt. Plan

| rian | | | | | | |
|--------------------|-------------|--------------|--------------|--------------------------|----------|--------|
| | Number of C | ustomers | | | | |
| | Retail | Wholesale | | Total Custo | mers | |
| 1989 | | | | | | |
| 1990 | | | | | | |
| 1991 | | | | | | |
| 1992 | | | | | | |
| 1993 | | | | | | |
| Free Min. Rates | 0 Retail | Termina. Fee | \$9.95 / mo. | . remaining Wholesale | | |
| i iunoo | Peak | Off-Peak | Access | Peak | Off-Peak | Access |
| \$/M OU | 60 | 120 | 480 | 60 | 120 | 480 |
| 1989 | | | | | | |
| 1990 | | | | | | |
| 1991 | | | | | | |

0.303

0.390

0.371

Appendix J

RSA 2

| Modoc RSA Ltd. P | artnership | | | | | |
|------------------|-------------|-----------------------------------------|---------|-------------|-----------------------------------------|-------------|
| | Tot. No. C | ustomers | | Growth Rat | te | |
| | Retail | Wholesale | Total | Retail | Wholesale | |
| 1989 | | *************************************** | 10101 | . 10101 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | |
| 1990 | | | | | | |
| | | | | | | |
| 1991 | | | | | | |
| 1992 | | | | | | |
| 1993 | | | | | | |
| Basic | Number of C | | | Percentage | | |
| | Retail | Wholesale | | Total Custo | mers | |
| 1989 | | | | | | |
| 1990 | | | | | | |
| 1991 | | | | | | |
| 1992 | | | | | | |
| 1993 | | | | | | |
| Free Min. | | Termina, Fee | \$0.00 | | | |
| Rates | Retail | Termina. Fee | ΨΟ.ΟΟ | Wholesale | | |
| | Peak | Off-Peak | Access | Peak | Off-Peak | Access |
| | \$0.350 | \$0.250 | \$30.00 | \$0.288 | \$0.205 | \$22.95 |
| \$/MOU | 60 | 120 | 480 | 60 | 120 | 480 |
| 1989 | | | | | | |
| 1990 | | 0.580 | 0.393 | 0.654 | 0.463 | 0.319 |
| 1991 | 0.830 | 0.580 | 0.393 | 0.654 | 0.463 | 0.319 |
| | | | | | | |
| 1992 | | 0.580 | 0.393 | 0.654 | 0.463 | 0.319 |
| 1993 | 0.830 | 0.580 | 0.393 | 0.654 | 0.463 | 0.319 |
| Government Plan | | | | | | |
| | Number of C | u s tomers | | Percentage | of | |
| 4000 | Retail | Wholesale | | Total Custo | mers | |
| 1989 | | | | | | |
| 1990 | | | | | | |
| 1991 | | | | | | |
| 1992 | | | | | | |
| 1993 | | | | | | |
| Free Min. | | Termina. Fee | \$0.00 | | | |
| Rates | Retail | | • | Wholesale | | |
| | Peak | Off-Peak | Access | | Off-Peak | Access |
| | \$0.350 | \$0.250 | \$30.00 | r can | , On Tour | 7 80000 |
| \$/MOU | 60 | 120 | 480 | 60 | 120 | 480 |
| 1989 | ₩ | 120 | ₩. | • | 120 | |
| 1990 | V 65V | A 500 | U 202 | | | |
| | 0.830 | 0.580 | 0.393 | | | |
| 1991 | 0.830 | 0.580 | 0.393 | | | |
| 1992 | 0.830 | 0.580 | 0.393 | | | |
| 1993 | 0.830 | 0.580 | 0.393 | | | |

Appendix J

RSA 7

| Century | El Centro | Cellular Cor | • | | Growth Rat | ie | |
|--------------------------|--------------------------------------|-----------------------------------------|-----------------------|-------------------|---------------------------|-------------------|-------------------|
| | 1989 1990 1991 1992 1993 | Retail | Wholesale | Total | Retail | Wholesale | |
| | | | | | Percentage | | |
| Basic | | Number of C Retail | ustomers Wholesale | | Total Custo Retail | mers Wholesale | |
| | 1989 1990 1991 1992 1993 | , , , , , , , , , , , , , , , , , , , , | Wildesale | | Hetali | Windesale | |
| F | ree Min. | | Termina. Fee | \$0.00 | | | |
| F | Rates | Retail | | • | Wholesale | | |
| | | Peak \$0.400 | Off-Peak \$0.200 | Access \$35.00 | Peak | Off-Peak | Access \$24.50 |
| | | 40.100 | 40.230 | 400.00 | | | 42 |
| \$/\ | MOU 1989 1990 | 60 | 120 | 480 | 60 | 120 | 480 |
| | 1991 | 0.943 | 0.652 | 0.433 | 0.680 | 0.480 | 0.330 |
| | 1992 | 0.943 | 0.652 | 0.433 | 0.680 | 0.480 | 0.330 |
| | 1993 | 0.943 | 0.652 | 0.433 | 0.680 | 0.480 | 0.330 |
| Executive 1 yr contra | | Number of C | udomoro | | Percentage Total Custo | | |
| i yi conii c | rc i | Retail | Wholesale | | Retail | Wholesale | |
| | 1990 1991 1992 1993 | Netcui | Wildesale | | rotai | WHOISSAIC | |
| F | ree Min. | 240 | Termina. Fee | \$350 + outs | | charges | |
| R | lates | Retail | _ | | Wholesale | | _ |
| | | Peak \$0.320 | Off-Peak \$0.180 | Access \$99.95 | Peak | Off-Peak | Access \$73.96 |
| \$/N | 1990 | 60 | 120 | 480 | 60 | 120 | 480 |
| | 1991 | 4.000 | 0.000 | 0.054 | 4 ~~~ | 0.000 | 0.000 |
| | 1992 1993 | 1. 66 6 1.666 | 0.833 | 0.354 0.354 | 1.230 | 0.650 | 0.260 0.260 |
| | 1993 | 1.000 | 0.833 | U.334 | 1.230 | 0.650 | U. 20 U |

Appendix J

RSA 7
Century El Centro Cellular Corp.

| Business 1 yr contract | Number of C Retail | Customers Wholesale | | Percentage Total Custo Retail | | |
|--------------------------------------|-----------------------|------------------------|--------------------|-------------------------------------|----------------|--------------------|
| 199 199 199 199 | 1 2 | | | | | |
| Free Min. Rates | 100 Retail | Termina. Fee | \$350 + out | standing fixed Wholesale | d charges | |
| | Peak \$0.350 | Off-Peak \$0.200 | Access \$59.95 | Peak | Off-Peak | Access \$44.36 |
| \$/MOU 1989 1990 199 | Ď | 120 | 480 | 60 | 120 | 480 |
| 1992 1993 | | 0.553 0.553 | 0.378 0.378 | 0.7 4 0 0.7 4 0 | 0.410 0.410 | 0.280 0.280 |
| Director | | | | Percentage Total Custo | | |
| 1 yr contract | Number of C | | | | | |
| 1989 1990 1991 1992 1993 |) - | Wholesale | | Retail | Wholesale | |
| Free Min. Rates | 500 Retail | Termina. Fee | \$350 + out: | standing fixed Wholesale | l charges | |
| | Peak \$0.320 | OffPeak \$0.152 | Access \$189.95 | Peak | Off-Peak | Access \$140.56 |
| \$/MOU 1989 1990 1991 | 1 | 120 | 480 | 60 | 120 | 480 |
| 1992 | | 1.583 | 0.396 | 2.340 | 1.170 | 0.290 |
| 1993 | 3.166 | 1.583 | 0.396 | 2.340 | 1.170 | 0.290 |

Appendix J

RSA 7

Century El Centro Cellular Corp.

| Government 1 yr contract 1989 1990 1991 1992 1993 | ! ! | | | Percentage Total Custo Retail | | |
|----------------------------------------------------|----------------|--------------------------|------------------|-------------------------------------|----------------|-------------------|
| Free Min. Rates | Retail Peak | Termina. Fee Off-Peak | \$0.00 Access | Wholesale Peak | Off-Peak | Access \$24.50 |
| \$/MOU 1989 1990 1991 1992 1993 | | 120 | 480 | 0.680 0.680 | 0.480 0.480 | 0.330 0.330 |

Appendix J

RSA 7

| Contel Cellul | ar | | | | | | |
|----------------|--------------|----------------|----------------|----------------------------------|----------------|----------------------------------|----------------|
| | | Tot. No. Cu | stomers | | Growth Rat | e | |
| | 1989 | Retail | Wholesale | Total | Retail | Wholesale | |
| | 1990 | | | | | | |
| | 1991 | | | | | | |
| | 1992 1993 | | | | | | |
| | 1993 | | | | | | |
| | | | | | Percentage | of | |
| Basic | ı | Number of Co | | | Total Custo | | |
| | 4000 | Retail | Wholesale | • | Retail | Wholesale | |
| | 1989 1990 | | | | | | |
| | 1990 | | | | | | |
| | 1992 | | | | | | |
| | 1993 | | | | | | |
| Free I | Min. | | Termina. Fee | \$0.00 | | | |
| Rates | } | Retail | | | Wholesale | | |
| | | Peak | Off-Peak | Access | Peak | Off-Peak | Access |
| | | | | \$30.00 | | | \$21.00 |
| \$/M OU | | 60 | 120 | 480 | 60 | 120 | 480 |
| | 1989 | 0.860 | 0.610 | 0.420 | 0.620 | 0.440 | 0.310 |
| | 1990 | 0.860 | 0.610 | 0.420 | 0.620 | 0.440 | 0.310 |
| | 1991 1992 | 0.860 0.860 | 0.610 0.610 | 0.4 2 0 0.4 2 0 | 0.620 0.620 | 0.440 0.440 | 0.310 0.310 |
| | 1993 | 0.860 | 0.610 | 0.420 | 0.620 | 0.440 | 0.310 |
| | .000 | 0.000 | 0.010 | 020 | 0.022 | 0.,.0 | 0.0.0 |
| Executive | | | | | Percentage | of | |
| 1 yr contract | ı | Number of Cu | | | Total Custo | | |
| | 1000 | Retail | Wholesale | | Retail | Wholesale | |
| | 1990 1991 | | | | | | |
| | 1992 | | | | | | |
| | 1993 | | | | | | |
| Free M | din. | • | Termina. Fee | \$0.00 | | | |
| Rates | | Retail | | 40.00 | Wholesale | | |
| | | Peak | Off-Peak | Access | Peak | Off-Peak | Access |
| | | | | \$49.00 | | | \$36.00 |
| \$/MOU | | 60 | 120 | 480 | 60 | 120 | 480 |
| | 1990 | 0.810 | 0.580 | 0.450 | 0.600 | 0.430 | 0.310 |
| | 1991 | 0.810 | 0.580 | 0.450 | 0.600 | 0.430 | 0.310 |
| | 1992 1993 | 0.810 0.810 | 0.580 0.580 | 0.450 0.450 | 0.600 0.600 | 0.4 3 0 0.4 3 0 | 0.310 0.310 |
| | 1930 | 0.010 | 0.300 | 0.400 | 0.000 | 0.400 | 0.510 |

Appendix J

Rate Plan and Customer Data

RSA 7

Contel Cellular

| High User | | | | | Percentage | | |
|---------------------------|-----------------------|------------------------|----------------------------------|--------------------|-----------------------|-------------------|--------------------|
| 1 yr contract | N | lumber of Cu Retail | ustomers Wholesale | | Total Custo Retail | mers Wholesale | |
| | 1989 1990 | notan | vvi iolesale | | retaii | Williesale | |
| | 1991 | | | | | | |
| | 1992 | | | | | | |
| | 1993 | | | | | | |
| Free Min. | | | Termina. Fee | \$0.00 | | | |
| Rates | | Retail | | | Wholesale | | |
| | | Peak | Off-Peak | Access \$179.00 | Peak | Off-Peak | Access \$134.00 |
| \$/MOU | | 60 | 120 | 480 | 60 | 120 | 480 |
| | 1989 | 3.260 | 1.770 | 0.650 | 2.430 | 1.310 | 0.470 |
| | 1990 | 3.260 | 1.770 | 0.650 | 2.430 | 1.310 | 0.470 |
| | 1991 | 3.260 | 1.770 | 0.650 | 2.430 | 1.310 | 0.470 |
| | 1992 | 3.260 | 1.770 | 0.650 | 2.430 | 1.310 | 0.470 |
| | 1993 | 3.260 | 1.770 | 0.650 | 2.430 | 1.310 | 0.470 |
| Professional Professional | | | | | Percentage | of | |
| 1 yr contract Number of C | | umber of Cu | stomers | | Total Custo | | |
| | | Retail | Wholesale | | Retail | Wholesale | |
| | 1989 | | | | | | |
| | 1990 | | | | | | |
| | 1991 | | | | | | |
| | 1992 | | | | | | |
| | 1993 | | | | | | |
| Free N | lin. | 7 | Termina. Fee | \$0.00 | | | |
| Rates | | Retail | | | Wholesale | | |
| | | Peak | Off-Peak | Access \$99.00 | Peak | Off-Peak | Access \$74.00 |
| \$/MOU | | 60 | 120 | 480 | 60 | 120 | 480 |
| • • • | | | | | | | |
| | 1989 | 1.650 | 0.820 | 0.350 | 1.230 | 0.610 | 0.260 |
| | 19 8 9 1990 | 1.650 1.650 | 0.8 2 0 0.8 2 0 | 0.350 0.350 | 1.230 1.230 | 0.610 0.610 | 0.260 |
| | | | | | | | |
| | 1990 | 1.650 | 0.820 | 0.350 | 1.230 | 0.610 | 0.260 |